

Team Passion System for Success!

1. CHALLENGE GROUPS

Open a challenge group for the Fix (some participants do other programs, but the Fix nutrition is what we ALL follow) every 24-ish days.

Ex: Next group starts 11/2 and they had deadline to order on 10/23

Once 11/2 group is up and running, I then open a FACEBOOK EVENT from my PERSONAL PAGE and state that the next group will start 11/30 and deadline to order is 11/20 so I set the DATE of the event 11/20 10PM

Everyone goes in the SAME group. There is no need to open a new group every 21 days because some participants go on to round 2 and can help the newbies

~ Post the event 2x/week and build excitement around the next group and post daily in the event itself with success stories/videos and more (only 1 post per day)

~ In the actual challenge group, I have 4 files that help me communicate what they need to be doing in the group

***File #1** is about the Beachbody Challenge.*

***File #2** is about Beachbody On Demand and how to opt in so they can start the workouts 24 hours after they purchase.*

***File #3** is how to continue with Shakeology 3 options: become a Coach; stay as Beachbody On Demand member and pay 10% for shakes; or cancel.*

I don't want people upset they didn't know they were on auto ship I keep a white board of all people in the group with order date and then I TAG THEM in the challenge group on this FILE at day 21 telling them about their next Shakeology order.

***File #4** is a Sample Menu to help everyone get started with shopping, etc.*

I am on my 3rd round of this system and goes sooo well. I don't do anything fancy in my challenge groups but lead by example with food/recipes/shakes/workouts/motivation (2-3 posts per day).

2. SNEAK PEEKS

We run a sneak peek once/month

Ex: next one starts 11/10-11/14 and open to everyone and these are all updated on the teampassiontraining.com website under "Events" so you know when each one will start.

I announce this and put link to the GROUP in my challenge groups stating something like "Are people asking you what you are doing for health and fitness? Great, you are already coaching. Want to know what I do as a coach? Join our 5 day "fly on the wall" sneak peek group (post link for them to request to join)

3. NEW COACHES

As new coaches come into my downline:

~I add them to 2 groups. The current challenge group so they can get a feel and my PS Coach page.

~ I tag them in the JOB MANUAL so they can begin training immediately and give them the link to sign up for the COACH MODULES

~ Then I send them a New Coach Packet with a Success magazine & 2 personal development books and set up a GSR call (Getting Started Right call). I just get to know them (nothing fancy, no script, I just talk to them)

4. 7 DAY QUICK START GROUP

This group will also be run once/month and all the dates are updated on the teampassiontraining.com website under "Events."

This group is for NEW coaches & ANY coach who wants to work on consistency and is open to the entire downline. The link to join is posted in the TEAM PASSION page 1 week before it starts.

5. SPRINT TO DIAMOND GROUP

This group will be run quarterly and all the dates are updated on the teampassiontraining.com website under "Events."

This group is for EMERALD Coaches that want to SPRINT to Diamond. This group is HARDCORE movement towards Diamond where you will step out of your comfort zone.

The group will always be announced on Team Passion page.

****Additional trainings available:**

Weekly:

Monday – National Wake-Up Call 11:00AM EST (8:00AM PST) & Team Passion Zooms 9:00PM EST (6:00PM PST)

Tuesday – Team meeting 11:45AM-1:30PM (at Jones' Bridgewater home)

Wednesday – Zooms for Diamonds & above only – 9:00PM EST

Monthly:

Team Passion Business Building Meetings at Taunton Holiday Inn

Quarterly:

Super Saturdays at various locations; locally at Taunton Holiday Inn

We have YOUTUBE Team Passion Training channel where all Zooms are recorded and posted and other training videos that I do.

****ALL ON EVENTS CALENDAR on teampassiontraining.com website****