

GO PRO Video Training w Hera Zee

GO PRO VIDEO LIST

You should be reading or listening to the book GO PRO by: Eric Worre as you view each video.

My recommendation:

1-2 videos and chapters per week while you APPLY each SKILL!

PRACTICE AND APPLICATION IS KEY otherwise... its just stored info ;)

ENJOY!

INTRO to GoPro and our Mindset as NWM Pros!

(part 1) <http://youtu.be/egk656wqqIg>

(part 2) <http://youtu.be/no-YP-QiDsA>

DECIDING to BE A PRO!

<http://youtu.be/686HfFbu9Uk>

Ch. 3-4 (SKILL #1 - FINDING PROSPECTS)

http://youtu.be/D8XdpMe_MEw

Ch. 5 (SKILL #2 - the RULES of the INVITE!)

(ch. 5 part 1) http://youtu.be/YP-8n_JdxCI

(ch.5 part 2) recorded call: Ch. 5 (INVITING CONCEPTS - SCRIPTS and WORDING)

http://recording.freeconferencecalling.com/mp3/1029218/150308/IA1205_11072013173056502_1177848.mp3

(Ch. 5 part 3) **QUESTIONS & OBJECTIONS thru the INVITING PROCESS**

<http://youtu.be/5xnLDoBPJVM>

Ch. 6 (SKILL #3 - PRESENTING your OPPORTUNITY & CREATING YOUR STORY!)

<http://youtu.be/aQsro1sxPi0>

Ch. 7 (SKILL #4 - THE FOLLOW UP! Schedule it!)

<http://youtu.be/oNUnvNuzpqg>

Ch. 8 (SKILL #5 - CLOSING - SEALIN' the DEAL!)

<http://youtu.be/xMRh5LMtmeM>