

# 10 Things You Must Know About This Business – Hera Zee

A post shared rock star "2 star diamond qualified" coach Lisa Hansen Ferris

Some of the Many Things I Have Learned From this Business:

1. It is easy to do...and easy not to do. You have no "boss" (hip hip hooray!) so the urge to slack off knocks on your door from time to time

\*2. you simply have to expect "no's" and keep your own vision in sight, regardless of what others think or say

\*3. you have to stay plugged in to the Team energy & like-minded people. You BECOME who you surround yourself with.

\*4. you have to build trust first before Inviting

\*5. you do NOT have to learn everything first. in fact, this often leads to feeling overwhelmed and thus you are not productive. ACTION is KEY

\*6. you have to be a product of the product...but you do NOT have to be at your goal. One of the TOP EARNERS in this company is still 40 lbs overweight. Don't fall into the trap of thinking that others are judging you. Be true to yourself and celebrate the successes along the way.

\*7. Reading 10 pages a day and listening to 15 min of audio a day of Personal Development TRULY makes a gigantic difference

\*8. People WILL judge you ( I know I just said this...just get used to it) Are you truly going to care when you have reached financial freedom and freedom of time? Then you can tell them to kiss your ass...

\*9. Your Upline is here to help you...but they won't chase you down. They work with the willing, and the willing call, email and text a gazillion times a day.

\*10. Do NOT assume you are "bothering" your Upline by contacting them all day, every day. You have NO clue how we wish everyone was like this. In fact, these are the people we not only SEARCH for, but who we also choose to give our attention and time to.

LOVE you! :) Don't give up! You got this!